

Qnami, founded in 2017, in Basel develops fundamental new technology using quantum mechanics. Our first commercial product, the Qnami [ProteusQ](#) is a complete quantum microscope system. It permits the control and measurement of the state of a single electron and enables us to measure what could never be measured before. The product line is currently being extended with our new ProteusQ-LT, to support materials science at cryogenic temperatures, and to enable the design and production of qubits for quantum computing. In order to scale Marketing and product management for our microscopy activities, we are currently looking for a

Group Product Manager (Senior) for a deep-tech quantum company (m/w/d)

Muttenz Switzerland

Your contribution

- You are responsible for the commercial success of our quantum microscope products.
- You develop and implement the business development, marketing and sales strategy for Qnami ProteusQ and Qnami ProteusQ-LT
- You will build and maintain a strong network within the scientific community
- You will work closely with customers, technology and business partners to understand needs and opportunities and bringing insights back to Qnami product development and to help evaluation/qualification of potential customers
- You will collaborate with others in Qnami to fully leverage the technical capabilities, IP and know-how across the whole company
- You work closely with R&D and Sales e. g. support of customer tender processes
- You manage and coordinate the marketing communication activities for the products group

Your qualifications include:

- Master's or Ph.D. degree in physics/electrical engineering
- Experience in quantum science is an advantage
- several years of professional experience (ideally launch of a scientific measurement instrument)



- Understanding research market and customer from universities and R+D
- Track record of sales to early adopter customers
- Track record of scaling sales worldwide
- Technical credibility in materials science, measurement technologies giving you the foundation to engage customers and partners
- Experience with Agile development on multi-disciplinary teams
- great communication and relationship skills
- Entrepreneurial spirit, passion for learning and a desire to work for a quickly growing company
- Fluent in English, other languages are a plus
- Ability to travel as required (estimated 30 %, once COVID allows!)

Our Offer

You are an experienced Product Manager that complements our strategic, business development and technical foundation with entrepreneurial mindset. You work hands-on with a diverse, multi-cultural team and you inspire others and know to listen to small signals within your entire team,

Qnami offers you

- a great working environment and a chance to learn and grow
- to play a leading role in a deep-tech quantum startup
- to be a core part of a motivated and energetic startup team who value both scientific free climbing and human connection
- to take accountability for scaling commercial activities at Qnami
- competitive salary, based on your experience
- high level of freedom and responsibility
- Option to work from home

Qnami is a magnet for talent looking to join the quantum revolution at the pulse. Young, multicultural, open and skilled, we have a deep passion for our work. We are both business and scientific minded. Each of us offers their top unique skills plus an intense work ethic and enthusiastic spirit – because we believe in what we do. We value diversity and have created a flexible open team culture of mutual respect that supports employees' development and enables all of us to live healthy, well-balanced lives.

We look forward to meeting you!

Please send us your personal contact information and your English CV and motivation letter under the reference 023 to jobs@qnami.ch.

If you have any initial questions, please contact Silke Beaucamp on +49 151 253 277 21.

We do of course guarantee confidentiality!